

#### Digital platform labor in the Philippines: Emerging configurations and policy implications



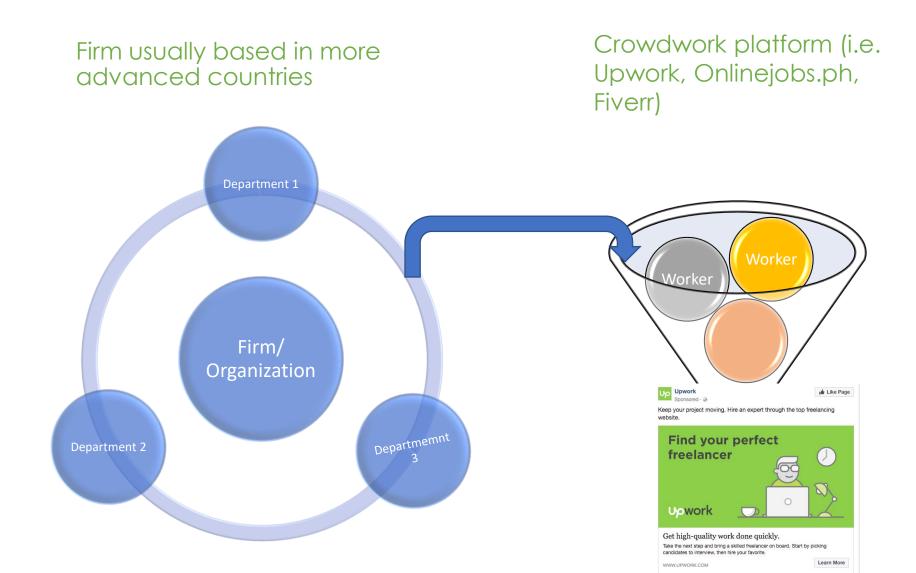
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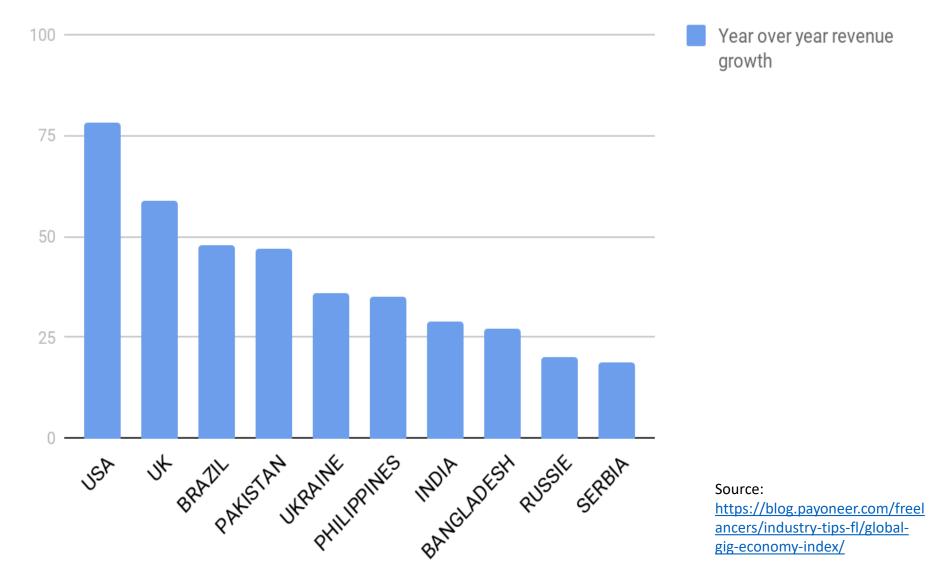
## Platform labor in the Philippines



#### Labor platformization



#### **Top 10 Countries**



Top 10 Fastest Growing Gig Economies (Payoneer 2019). Accumulated growth as follows: USA (78%), UK (59%), Brazil (48%), Pakistan (47%), Ukraine (36%), Philippines (35%), India (29%), Bangladesh (27%), Russia (20%), and Serbia (19%).

Platform labor, like traditional BPO and migrant labor, is heavily promoted in response to un- and under-employment





#### As More Work Moves Online, The Threat of 'Digital Sweatshops' Looms





## Emerging issues and policy areas

#### (1) Politics of platform intermediation

Triangular and unequal relationship between employer, platform, employee

Organizes' labor and worker-client communicative arrangements

Client – worker transparency Job and worker visibility and ordering

Job bidding mechanisms and commissions

Pricing and negotiation

Evaluation and mechanisms for redress

#### Table 1

Summary of fees charged by selected digital labor platforms

	Joining fee	Bidding fee	Salary cut
Upwork	Free**	Free (in response to client invitations)	5-20%***
		or	
		0.15USD for each "Connect" (when	
		submitting proposals to job posts)	
Onlinejobs.ph	Free	Free*	None
Freelancer.com	Free	Free (up to 8 bids per month); 1USD	10%
		(for highlighting a bid) or 0.75% of	
		bid amount	
GoLance	Free**	Free*	7.95%

\*Onlinejobs.ph and GoLance earn by billing their clients

\*\*Subject to portfolio review and approval

\*\*\*Upwork charges 20% for the first \$500 billed with the client; 10% for lifetime billings with the client between \$500.01 and \$10,000; and 5% for lifetime billings with the client that exceed \$10,000 Sources: <u>https://www.onlinejobs.ph/faq; www.Upwork.com; www.freelancer.com; https://golance.com/</u>

## Policy Issue # 1: Realistic understanding of planetary labor markets and crowdwork

Realistic understanding of labor platformization

Distinction among "digital workers"

Distinction among "freelance workers" (2) Platform literacy and holistic skills development





Strategic pricing and rate negotiation



Skills-matching, upskilling, and transitioning into agencies

## **Policy** Issue #2: From basic skills training to platform labor literacy

- From basic skills training to navigating platform labor >> Portfolio development>> Platform and skills diversification >>Rate negotiation
- From basic to advanced/specialized skills development
- Inclusion of financial literacy training



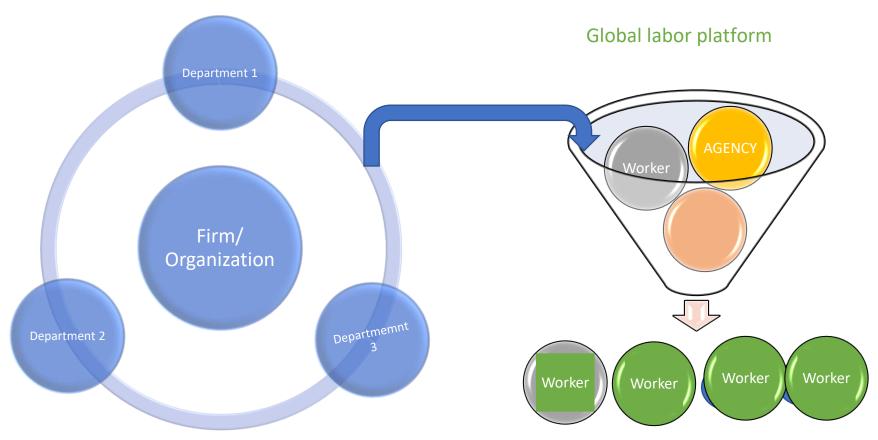
(3) Health,socialsecurity andfinancialliteracy

## Policy Issue #3: From promotion to protection

- Considered in "ICT jobs creation" – but not beneficiaries of labor protection?
- Identify an agency to oversee the welfare and development of platform workers
- Move from just promotion (ICT jobs creation) to welfare protection
  - Mental and physical health of workers
  - Mechanisms for redress
- Monitoring and accounting for economic contribution of platform workers

# (4) 'Business development' support: Local labor outsourcing through 'worker agencies'





Reoutsourcing agents become platforms













HOME SERVICES ~

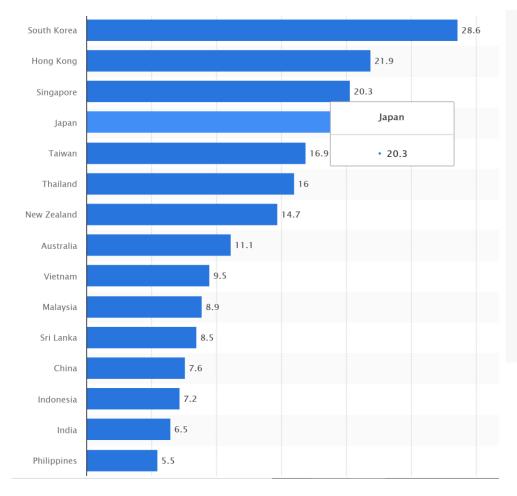
### Policy issue # 4



Providing business development support for local labor platforms

Oversee local labor platforms for fair work conditions

# (5) Infrastructure and materiality of digital labor





L Jane Galvez O October 25, 2016

#### 8 Best Coworking Spaces In Manila For Freelancers

Source: Statista, 2017

## Policy Issue #5:

- Facilitate affordable and reliable internet connectivity
- Promote and support coworking spaces that can cater to the needs of platform workers

# Workers coping by themselves

new collective formations emerging (FB groups, cooperatives, local labor platforms) for survival

>>but not necessarily challenging structures of labor platformization nor labor inequality

Thank you! Contact me at <u>cheryll.soriano@dlsu.edu.ph</u>

#### Some of our related works:

Soriano, C. & Cabanes, J.V. (2020). Entrepreneurial solidarities: Filipino platform workers and social media collectives. Social Media + Society (Special Issue on Social Media and Marginality).

Tintiangko, J. & Soriano, C.R. (2020). Coworking Spaces in the Global South: Local Articulations and Imaginaries. *Journal of Urban Technology, 27(1), 67-85.* 

Soriano, C. & Cabanes, JV. (2019). Between 'world class work' and 'proletarianised labor': Digital labor imaginaries in the Global South, E.Polson, L. Schofield-Clarke, R. Gajjala (Eds). *Routledge Companion to <u>Media and Class.</u>* New York, NY: Routledge.

Soriano, C. & Panaligan, J.C. (2019). 'Skill-makers' in the platform economy: Transacting digital labor. In (Athique, A. & Baulch, E). *Digital Transactions in Asia*. New York, NY: Routledge.

\*Pre-/post-prints available from MediArxiv